

SHARON A. URIAS (SBN 016970)

**GREENSPOON MARDER LLP**

8585 E. Hartford Drive, Suite 700

Scottsdale, AZ 85255

Tel. 602.726.0711

Fax 480.306.5459

Email: [sharon.urias@gmlaw.com](mailto:sharon.urias@gmlaw.com)

[azdocket@gmlaw.com](mailto:azdocket@gmlaw.com)

JEFFREY A. BACKMAN (admitted *pro hac vice*)

ROY TAUB (admitted *pro hac vice*)

**GREENSPOON MARDER LLP**

200 East Broward Boulevard, Suite 1800

Ft. Lauderdale, FL 33301

Tel. 954.491.1120

Fax 954.213.0140

Email: [jeffrey.backman@gmlaw.com](mailto:jeffrey.backman@gmlaw.com)

[roy.taub@gmlaw.com](mailto:roy.taub@gmlaw.com)

[mary.torres@gmlaw.com](mailto:mary.torres@gmlaw.com)

[cheryl.cochran@gmlaw.com](mailto:cheryl.cochran@gmlaw.com)

*Attorneys for Defendants*

**IN THE UNITED STATES DISTRICT COURT**

**FOR THE DISTRICT OF ARIZONA**

Jason Crews,

Plaintiff,

v.

First Family Insurance, LLC and John  
Cosgriff,

Defendants.

No. 2:24-cv-00366-PHX-GMS

**DECLARATION OF  
JOHN BLANCHARD**

Pursuant to 28 U.S.C. §1746, I, John Blanchard, declare as follows:

1. My name is John Blanchard. I am the Vice President of Sales at First Family Insurance, LLC ("First Family"). I am over 18 years of age. I suffer no mental disabilities and am otherwise competent to make this Declaration. I have personal knowledge of the information

1 contained in this Declaration or obtained the information through a review of the corporate books  
2 and records of First Family.

3 2. First Family was organized under the laws of the State of Florida on September 3,  
4 2020, and since that date has remained a Florida registered limited liability company domiciled  
5 in the State of Florida.

6 3. At all times, First Family's principal place of business has been located in Fort  
7 Myers, Florida.

8 4. At no time has First Family ever been registered in the state of Arizona as a  
9 domestic or foreign corporation.

10 5. First Family has not consented to the jurisdiction of the Arizona state or federal  
11 courts, and has not otherwise consented or agreed to be sued in any courts located in the State of  
12 Arizona including this Court

13 6. First Family keeps records of all telephone solicitations that it has placed or  
14 initiated. I have reviewed those records, and can confirm that First Family has no record of  
15 placing or initiating a telephone call to the Plaintiff, including telephone numbers 602-295-1875  
16 and 602-295-7930. If First Family had done so, it would be reflected in the records. Accordingly,  
17 First Family never placed or initiated a telephone call to Plaintiff or his telephone numbers.

18 7. First Family has never authorized, directed, controlled, or caused any third party to  
19 place or initiate a telephone call to the Plaintiff.

20 8. Moreover, First Family has never authorized, directed, controlled, or caused any  
21 third party to place or initiate a telephone call to the Plaintiff that would violate the Telephone  
22 Consumer Protection Act, 47 U.S.C. § 227 ("TCPA"), or the Florida Telephone Solicitation Act,  
23 Fla. Stat. § 501.059 ("FTSA"). To the contrary, First Family requires that all such persons who  
24 seek to contract with First Family, including independent contractor insurance advisors such as  
25 Ryan Lopez, represent and agree that their insurance marketing and advertising activities will be  
26 in compliance with all applicable federal and state laws, which includes the TCPA and FTSA.

1 I declare under penalty of perjury that the foregoing is true and correct.

2  
3 Dated: February 14, 2025

  
JOHN BLANCHARD